

Message Text

UNCLASSIFIED

PAGE 01 BAGHDA 00121 030724Z

21

ACTION NEA-10

INFO OCT-01 EUR-12 EA-09 ISO-00 EB-07 /039 W
----- 022357

R 030601Z FEB 76

FM USINT BAGHDAD

TO USDOC WASHDC

INFO SECSTATE WASHDC 2758

AMEMBASSY BELGRADE

AMEMBASSY BONN

AMEMBASSY CAIRO

AMEMBASSY DAMASCUS

AMCONSUL FRANKFURT

AMEMBASSY KUWAIT

AMEMBASSY LONDON

AMEMBASSY PARIS

AMEMBASSY TEHRAN

AMEMBASSY TOKYO

UNCLAS BAGHDAD 0121

E.O. 11652: N/A

TAGS: BTIO, IZ, YO

SUBJECT: MAJOR PROJECT: JOINT US-YUGOSLAV BID ON IRAQI
POLYESTER FIBER SCHEME.

REF: (A) BAGHDAD 69 (NOTAL) (B) STATE 015736 (NOTAL)

1. ROGER A. DYSART, ASST. TO PRESIDENT, AND ALAN C. DAVIS,
VICE PRESIDENT, CHEMTEX FIBERS EXPORT, INC. 850 THIRD AVENUE,
NEW YORK, N.Y. 10022 (PHONE 212-752-5220) VISITED USINT
JANUARY 31 FEW MINUTES AFTER SUBMITTING BID TO GOI MINISTRY
OF INDUSTRY FOR TURNKEY POLYESTER FIBER PROJECT. CHEMTEX
IS JOINT VENTURING WITH C.P. PELAGONIJA OF SKOPJE, YUGOSLAVIA
IN 280 MILLION DOLLAR PACKAGE (CHEMTEX 150 MILLION DOLLARS FOR
TECHNICAL SIDE; PELAGONIJA 130 MILLION DOLLARS FOR CIVIL
ENGINEERING AND ADMINISTRATIVE ASPECTS OF CONTRACT).
ACCORDING DYSART, NO RPT NO OTHER US FIRMS HAVE SUBMITTED
BIDS. FOREIGN COMPETITION IS HOECHST OF WEST GERMANY,
ICI OF UK, RHONE POULENC (ARCT) OF FRANCE AND TWO JAPANESE
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BAGHDA 00121 030724Z

BIDS (TEIJIM AND TORAY), ONE OF WHICH APPEARS LIKELY TO

WITHDRAW.

2. IF CHEMTEX WINS BID, EXPECTS TO BRING UP TO 20 EXPATRIATES TO IRAQ, MOST AMERICAN.

3. DYSART AND DAVIS WERE VERY COMPLIMENTARY ABOUT SUPPORT RECEIVED FROM USDOC/CAGNE (REF. B).

4. COMMENT: USINT WILL TRY TO DEVELOP FEEDBACK FROM GOI MINISTRY OF INDUSTRY PROJECT OFFICER AS AD HOC COMMITTEE ASSESSMENT OF COMPETING BIDS FIRMS UP. IF NORMAL PROCEDURE FOLLOWED, WITHIN ABOUT SIX WEEKS FIELD SHOULD HAVE BEEN NARROWED TO NO MORE THAN THREE COMPETITORS. CHEMTEX SHARES USINT PERCEPTION THAT COOPERATION WITH YUGOSLAVS LIKELY TO ENHANCE CHANCES FOR SUCCESS.

WILEY

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976BAGHDA00121
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760040-0042
From: BAGHDAD
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760289/aaaadanw.tel
Line Count: 77
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 BAGHDAD 69
Review Action: RELEASED, APPROVED
Review Authority: blochd0
Review Comment: n/a
Review Content Flags:
Review Date: 28 MAY 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <28 MAY 2004 by BrownAM>; APPROVED <02 DEC 2004 by blochd0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: JOINT US-YUGOSLAV BID ON IRAQI POLYESTER FIBER SCHEME.
TAGS: BTIO, IZ, YO
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006